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Contracting Opportunity

Title: Rental Equipment, Products, and Related Services

Agency: Sourcewell

Division: Procurement Department

Contract Number: 040924

CR Number: 2106752

Contract Term: 4 years

Date of Issue: 02/20/2024

Due Date/Time: 04/09/2024 4:30 PM
Central Time

County(ies): All NYS counties

Classification: Vehicles & Equipment - *Commodities*

Opportunity Type: General

Entered By: Tara Wolff

Description: Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Rental Equipment, Products, and Related Services** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 9, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Service-Disabled Veteran-Owned Set Aside: No

Business entities awarded an identical or substantially similar procurement contract within the past five years:

Altec Industries (Global Rental)

Caterpillar, Inc.

Sunbelt Rentals

United Rentals

Contact Information

Primary contact: Sourcewell
Procurement Department
Tara Wolff
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-541-5362
rfp@sourcewell-mn.gov

Submit to contact: Sourcewell
Procurement Department
Tara Wolff
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-541-5362
rfp@sourcewell-mn.gov

Bid Results

Bid Results have not been entered

Awards

Awards have not been entered



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EXHIBIT A

**SOURCEWELL
RENTAL EQUIPMENT, PRODUCTS,
AND RELATED SERVICES
Proposals due 4:30 pm, April 9, 2024
REQUEST FOR PROPOSALS**

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Published Feb. 21, 2024. 2583374

LOCALiQ

The Oklahoman

PO Box 631643 Cincinnati, OH 45263-1643

AFFIDAVIT OF PUBLICATION

PO Box 219
Sourcewell
202 12th St NE PO Box 219
Staples MN 56479-0219

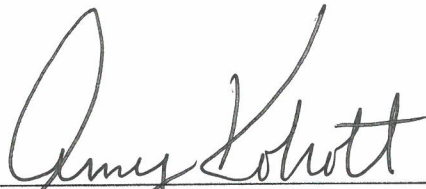
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02/20/2024, 02/27/2024

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Request For Proposals Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Rental Equipment, Products, and Related Services** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 9, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.
LPXLP
February 20, 27 2024
LOKL0062558

RYAN SPELLER
Notary Public
State of Wisconsin



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Attention: Carol Jackson

SOURCEWELL
 PO BOX 219
 STAPLES, MN 56479

carol.jackson@sourcwell-mn.gov

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Rental Equipment, Products, and Related Services** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal (<https://portal.sourcewell-mn.gov>). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 9, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.
 IPL0160184
 Feb 20 2024

State of South Carolina

County of Richland

I, Tara Pennington, makes oath that the advertisement, was published in The State, a newspaper published in the City of Columbia, State and County aforesaid, in the issue(s) of

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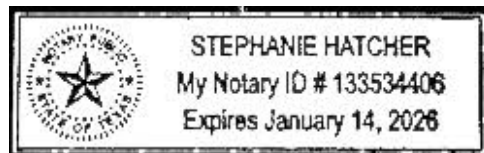
Tara Pennington

Tara Pennington

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Stephanie Hatcher

Notary Public in and for the state of Texas, residing in Dallas County



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MLB's 2025 season will be transformative

Gabe Lacques
USA TODAY

TAMPA, Fla. – Major League Baseball Commissioner Rob Manfred touched down at spring training on Thursday, sharing a short flight with team executives and meeting the media. And in the short term, with visions ranging from Scottsdale to Seoul to the Deep South, there was little to dim the customary spring training wonder for the 2024 season ahead.

Yet peeking further down the road provides a different view, to a 2025 landscape that may see significant disruptions.

The chasm dividing the modern consumer and the manner in which MLB consistently generates some \$11 billion in annual revenue – largely through multibillion-dollar national and local TV contracts – is nearing the point of rupture.

Decades of passive cable TV revenue from cable subscribers that easily passed from ESPN's and Fox's coffers on to MLB is about to hit a detour – in the form of a streaming alliance forged between the two network behemoths, their respective sports cable channels and Warner Bros. – all national rights holders.

Manfred himself hopes to launch a direct-to-consumer in-market streaming product for an estimated 14 teams that would both stanch the revenue bleed from teams ravaged by the Diamond Sports bankruptcy while also nudging baseball closer to modern consumption – although whether such a product would generate sufficient revenue remains in question.

Throw in one self-inflicted wound – the fact that, nearly a year out, the Oakland Athletics do not know where they'll play baseball in 2025 – and Manfred and the 30 owners for whom he works will be consumed by plenty beyond the white lines.

Perhaps most notably: Luring a significant media partner willing to pour the millions to billions of dollars into Manfred's streaming gambit – keeping the revenue streaming and cord-cutting fans' homes gleaming with baseball.

"Longer term, our goal is to preserve what is the remainder of legacy cable bundle," said Manfred on Thursday at a Grapefruit League media event held at the Yankees spring complex. "The economics of that bundle are really important to us. There are some people – including Rob Manfred – who will be clutching that cable remote until I die.

"I do, however, recognize that there are a lot of people – for reasons completely unrelated to baseball or any kind of programming, for fundamental economic reasons – who opt out of that cable bundle. We have to serve those people.

"Put the economics to one side. It's a question of reach. You've got to get the games in the household. And the economics of the broadcasts – in some ways, it is secondary to the rest of our business. If there's a house where there



MLB Commissioner Rob Manfred talks with the media on the state of the game Thursday at George M. Steinbrenner Field. KIM KLEMENT NEITZEL/USA TODAY SPORTS

are young kids and they're cord-cutters and there's no way to watch baseball – it's unlikely those kids will be fans and ask their parents to go to a game live."

The search for a media partner to drive this distribution – and this revenue – is already underway. Manfred acknowledged that the "digital side of the house" is not necessarily going to be owned and operated by MLB.

And he hinted that his phone has been ringing from entities (one guess: You're likely already paying them in some form for entertainment) eager to team up on Manfred's streaming venture.

"Just like on the broadcast side," he says, "we have, already, significant interest from major partners that would alter the economic proposition of that digital offering in a significant way."

While it's not likely such a streaming house would have all 30 teams under one roof – the Yankees and Dodgers and Mets, after all, rake in plenty of money on their own relative to the Twins and Marlins – a centralized solution probably can't come soon enough.

'It did create uncertainty'

With the bankruptcy of Diamond Sports – which operates the Bally's networks that hold rights to dozens of pro sports teams – MLB is already producing the broadcasts for the Padres, Diamondbacks and Rockies.

The Guardians, Twins and defending World Series champion Rangers are homeless come 2025 and would likely be MLB-produced, as well.

In an industry that has veritably printed money from its local broadcast deals, the reality has been sobering, particularly for teams like Cleveland and Minnesota that reside outside of major markets.

The Twins are hardly cheap for their market, committing \$200 million to shortstop Carlos Correa last winter, won

the AL Central and defeated the bigger-bucks Toronto Blue Jays in the wildcard round.

Yet as they entered the offseason, the Twins had no carrier. Diamond Sports took them on for one more year, but the future beyond that is uncertain, save for MLB adding them to the in-house production list.

This offseason, there was no spending spree, just the loss of free agent All-Star pitcher Sonny Gray and the trade of All-Star second baseman Jorge Polanco.

"For us, it did create some uncertainty," Derek Falvey, the Twins' president of baseball operations, said Thursday. "And there was new information, it felt like, two to three weeks, about what might happen and what the next solution would be. For ownership more than anything, it left a little bit of a blank space in terms of what this means going forward and impacted some of our decision-making.

"We have some clarity on this year, but what that means for '25 and beyond is unclear. We just have to take it step-by-step."

Yet at least the Twins know where they're going to play.

An 'adequate' Vegas situation

The many unusual or borderline inept maneuverings surrounding the Athletics' planned move to Las Vegas are more or less Athletics' problems. Yet the most immediate – where the team will call home from 2025 to at least 2028 – is starting to affect MLB's operations.

The club missed a hoped-for January deadline to find a temporary home after its Oakland Coliseum lease expires after this season. By now, MLB usually has a rough draft of the 2025 schedule, which Manfred says is typically finalized around July.

Yet the A's could be back in Oakland – the club met, hat in hand, with city officials Thursday about a potential lease

extension – or in Sacramento or perhaps Salt Lake City.

That latter option is a particular bug-aboo, given its location one time zone and more than 700 miles away from Oakland, which makes drawing up a rough draft schedule almost impossible.

"We need to know before then exactly where it will be," says Manfred. "Because it will impact travel issues if they're not settled."

An even bigger complication: The reported \$67 million to \$70 million in local TV revenue that A's owner John Fisher – strangely cash-poor in his fraternity of billionaires – would forfeit if the team resides outside the San Francisco Bay Area.

"There's conflicting considerations that point you in different directions," says Manfred of Fisher's \$70 million incentive to play in an empty Coliseum in a lame-duck market. "It's not an easy choice as to where to be, but I do think they have been thorough in exploring their alternatives."

Less thorough are specifics for Las Vegas and how the club will stuff a domed stadium on a 9-acre parcel in the soon demolished Tropicana Hotel and Resort. The clock is ticking on demolition, groundbreaking and construction should the club hit its desired 2028 opening.

"I am confident that the deal in Las Vegas is solid. That the A's will build a stadium in Las Vegas and play there in 2028," says Manfred. "We believe the parcel is adequate for a major league ballpark."

"The delay in renderings is due to discussions between Bally's and the A's of what's going to happen there to make it most efficiently designed to make it the best possible experience for fans."

Swan song begins

Stadium issues for Oakland and the Tampa Bay Rays stretch back well into previous commissioner Bud Selig's tenure, and Manfred was cautiously optimistic both situations – with the Rays angling for a new stadium in St. Petersburg – will be resolved before his tenure is complete; Manfred clarified Thursday that he will step aside before the 2029 season.

Yet expansion likely won't be completed on his watch, although Manfred indicated the process may be narrowed down in that stretch. And it's fair to wonder what the game and how it's delivered will look like by then.

For now, Manfred ticked off the excitement of opening the season next month in South Korea with Shohei Ohtani's Dodgers debut, a prospects showcase that jazzes up the middle of spring training and a Cardinals-Giants game in June at historic Rickwood Field in Alabama, a tribute both to the Negro Leagues and to Willie Mays.

It adds up to what Manfred anticipates will be a "great year." Beyond that, the game – or at least how you're able to watch it – might look significantly different.

Manfred confirms that 2029 will be his final year

Gabe Lacques
USA TODAY

TAMPA, Fla. – Rob Manfred can see the end from here. And he's also certain when he'll step away as Major League Baseball commissioner.

Manfred on Thursday stated explicitly that he will retire when his third five-year term expires in 2029.

Manfred was first elected commissioner after multiple ballots in August 2014 and was awarded two five-year

extensions by owners.

Aspiring commissioners have until the end of this decade for their résumés to be polished.

"Look, I'm 65," Manfred told reporters at Grapefruit League media on the first day of workouts at the New York Yankees complex. "I just started a five-year term. You can only have so much fun in one lifetime.

"I have been open with (owners) that this is going to be my last term. I said it to them before the last election in July."

Manfred's tenure has been marked by his aggression, be it in collective bargaining agreements, rules changes and perhaps most infamously his imposing of a lockout after the 2021 season, leading to a nearly four-month impasse with the MLB Players Association.

More recent innovation, such as installing a pitch clock, have played to better reviews.

Yet one issue Manfred feels will not be resolved by 2030 is expansion. The Oakland Athletics' move to Las Vegas –

likely not a net positive when the Manfred legacy is examined – along with uncertainty in TV distribution and revenue and franchise values have put his dreams of a 32-team league on the back burner.

"I hope I'm here to go to opening day (in new stadiums) as commissioner for both Tampa Bay and Las Vegas. Expansion, I don't think realistically those clubs will be playing before I'm finished. I would like to have the process in place and operating before that."

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| On June 9, 2023, the United States Bankruptcy Court for the Northern District of California (the "Bankruptcy Court") entered an Order authorizing the Debtor to dispose of certain client files remaining in its possession. |
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| Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. |
| A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal https://portal.sourcewell-mn.gov |
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Opportunity Notice Rental Equipment, Products, and Related Services

Category: Services

This opportunity is now closed.

[View Bid Package](#)

Opportunity Information

| | |
|----------------------------------|-------------------------|
| Organization: | Saskatchewan |
| Organization Address: | |
| Reference Number: | RFP040924 |
| Solicitation Number: | RFP040924 |
| Solicitation Type: | Request for Proposal |
| Posting (MM/dd/yyyy): | 02/22/2024 |
| Closing (MM/dd/yyyy): | 04/09/2024 |
| Last Update (MM/dd/yyyy): | 02/22/2024 |
| Agreement Type: | NWPTA and CFTA and CETA |
| Region of Opportunity: | |
| Region of Delivery: | Saskatchewan |
| Opportunity Type: | |
| Commodity Codes: | |

APC "Opportunity Notices" This notice is provided for information purposes only. Refer to the "Opportunity Documents" in the bid package for authoritative information.

All queries pertaining to the language, content or any missing or inaccurate information within this abstract must be sent to its originator of the abstract, as specified in the opportunity notice.

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Bid RFP #040924 - Rental Equipment, Products, and Related Services

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Bid Type RFP

Bid Number 040924

Title Rental Equipment, Products, and Related Services

Start Date Feb 20, 2024 9:29:53 AM CST

End Date Apr 9, 2024 4:30:00 PM CDT

Agency Sourcewell

Bid Contact Tara Wolff
(218) 541-5362
rfp@sourcewell-mn.gov
202 12th Street NE
P.O. Box 219
Staples, MN 56479-0219

Access Reports

View reports on who has been notified of the bid or accessed it.
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Questions

0 Questions
0 Unanswered
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Description

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Pre-Bid Conference

Date Mar 12, 2024 10:00:00 AM CDT

Location Online Conference

Notes Login information will be emailed two business days prior to the event to those registered in the Sourcewell Portal.

Documents

No Documents for this bid

OPEN

Rental Equipment, Products, and Related Services

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Important Dates

Pre-Proposal Conference:
March 12, 2024 at 10:00 AM CT

Proposal Due:
April 09, 2024 at 04:30 PM CT

To obtain a copy of the complete RFP, ask questions related to the RFP, or submit a proposal, please use the link below.

[Sourcewell Procurement Portal](#) 

Publish

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Solicitation Setting

- ✓ Invite Bidders No
- ✓ Enable Collaboration with other Users No
- ✓ Internal Approval No
- ✓ Accept Online Responses No
- ✓ Evaluate Response online No

Solicitation Details

Mandatory Information

| | | | |
|--------------------------|--|---------------------|-----------------|
| Solicitation Type | RFP | Solicitation Number | 040924 |
| Solicitation Name | Rental Equipment, Products, and Related Services | Procurement Type | Goods, Services |
| Country & Province/State | Canada / Ontario | Published By | Sourcewell |
| Accept Questions | Not Applicable | | |

Internal Information (For Internal Use Only)

| | |
|--------------------------------|-------------------------|
| Procurement Title/Project Name | 040924 Rental Equipment |
|--------------------------------|-------------------------|

Requirement

- ✓ Are suppliers required to agree to a Non-Disclosure Agreement(NDA)/Document Access Control to access the solicitation documents? No
- ✓ Do you want suppliers to notify you of their Intent to Respond(ITR) to your solicitation? No
- ✓ Schedule a Pre-Bid Meeting or Site Meeting Yes 1 **Recommended** | 03/12/2024 10:00:00 CT | Online Conference

Login information will be emailed two business days prior to the event to those registered in the Sourcewell Portal.

Advertisement

Basic Settings

| | | | |
|-------------------|-----------------------|-----------------------------------|------------------------|
| Solicitation Type | Open to all suppliers | Estimated Contract Amount | \$360,000,000.00 |
| Publish Date | 02/20/2024 | Closing Date & Time | 04/09/2024 16:30:00 CT |
| Publish Option | | Value Range for this Solicitation | 10,000,001 over |


Selected Categories

Automotive/ Industrial

Heavy Equipment/Vehicles Dump trucks, bull-dozers, cranes, asphalt rollers, etc. tractors Office trailers, skid loader, earthmovers, heavy duty vehicles, excavators, caterpillar, graders, trains etc.



Solicitation Overview



Rental Equipment, Products, and Related Services

040924

Closing Date: 04/09/2024 04:30:00 PM CT

Detail:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Rental Equipment, Products, and Related Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 9, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Bid Documents

Bid Document

Menu

No Data Found

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- 2 Amendments
- 3 Bid Results
- 4 Award
- 5 Audit



Preview

Print

Notice Categories

Basic Information

Estimated Contract Value (CAD)
360,000,000.00 (Not shown to suppliers)

Reference Number
0000264833

Issuing Organization
Sourcewell

Solicitation Type
RFP - Request for Proposal (Formal)

Solicitation Number
040924

Title
Rental Equipment, Products, and Related Services

Source ID
PP.CO.U.S.A.868485.C88455

Details

Location
Canada, All of Canada, All of Canada

Purchase Type
Duration: 4 years

Description

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Rental Equipment, Products, and Related Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other... [See more](#)

Dates

Publication Date
2024/02/20 10:07:20 AM EST

Question Acceptance Deadline
2024/04/01 05:30:00 PM EDT

Questions are submitted online
No

Closing Date
2024/04/09 05:30:00 PM EDT

Bid Intent
Not Available

Prebid Conference
2024/03/12 11:00:00 AM EDT

Contact Information

Procurement Department
rfp@sourcewell-mn.gov

218-894-1930

Pre-Bidding Events

Event Type
Prebid Conference

Attendance
Recommended

Event date
2024/03/12 11:00:00 AM EDT

Location
Online Conference

Event Note

Login information will be emailed two business days prior to the event to those registered in the Sourcewell Portal.

Bid Submission Process

Bid Submission Type
Electronic Bid Submission

Pricing
In attached document

Bid Documents List

| Item Name | Description | Mandatory | Limited to 1 file |
|---------------|---------------------------------|-----------|-------------------|
| Bid Documents | Documents defining the proposal | Yes | No |